

MSDS Solutions

Alliance Program



Products your customers need
Exceptional ROI • Great program support

Win-win relationships...

MSDS Solutions' Alliance Program was designed as a win-win means of extending our leading MSDS management solutions through a growing network of global partners.

Our Alliance Channels

Outlined below are the three primary ways in which to partner with us. If you would like to explore this opportunity further, please visit our website at www.msds.com click on "Alliances", then on "Become Alliance Member"

Consultants

We partner with environmental, H&S, and other professional consultants to help meet the specific MSDS management needs of their clients.

Whether your company consults, excels as a reseller, or provides software/services within which our solution can be integrated - partnering together could allow us to better perform in our respective markets.

Agents/Resellers

Our agents and resellers are carefully selected and act as extensions of our sales organization in countries and regions where language and local business expertise is needed.

Value-Added Software

More and more software companies are beginning to see the value we can provide to their solutions by integrating our ASP-driven technology & services within their respective applications.



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